Opportunities for N2Africa in Tanzania

Workshop Report

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N2Africa
Putting nitrogen fixation to work for smallholder farmers in Africa
N2Africa is a project funded by The Bill & Melinda Gates Foundation by a grant to Plant Production Systems, Wageningen University who lead the project together with CIAT-TSBF, IITA and many partners in the Democratic Republic of Congo, Ghana, Kenya, Malawi, Mozambique, Nigeria, Rwanda and Zimbabwe.

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Summary

A two-day workshop was held in Morogoro, Tanzania in November 2012, with the objectives of exploring the opportunities for extension of N2Africa to Tanzania, identifying suitable legume niches and developing a ‘roadmap’ for N2Africa activities in the country. The workshop was attended by 18 participants representing government organisations, universities, international organisations and the private sector. As this report testifies, the workshop was very productive. Given the limited time available the outcomes of the report should be seen as indicative of potential roles and priorities for N2Africa rather than definitive plans.

Key outcomes

1. The main legumes that N2Africa will work on in Tanzania are common bean, soybean and groundnut. The following niches were identified:
   a. Common bean: Northern Highlands (Lushoto, Hai, Kilimanjaro Rural) – focus on the introduction of climbing beans; and Southern Highlands (linked to activities and areas for soybean and groundnut).
   b. Soybean: Southern Highlands (Njombe, Namtumbo and Songea) linked to CRS ‘Soya ni Pesa’ project; expand to Mufindi and Iringa Rural (Ihemi cluster - SAGCOT), Sumbawanga and Nkasi (ARI Uyole).
   c. Groundnut: south (Mtwara, Ruvuma, Iringa, Dodoma)
2. N2Africa could provide technical/ agronomic assistance to projects focusing on cowpea and pigeonpea, as they are legumes of major importance in Tanzania.
3. Activities and key partners were identified for each of the selected legumes based on key entry points in the (GL x GR) x E x M equation.
4. A roadmap was developed, with key activities to be carried out in 2013 that should prepare Tanzania to be part of the proposed broader ‘N2Africa Phase II’ in 2014.
5. Seed multiplication for groundnut will have to be done in November 2012. Responsibility for follow-up: Esther Ronner.
6. New varieties of soybean, groundnut and common bean should be brought in now (link to Mozambique, Malawi, Kenya and Rwanda). The current situation and regulations should be checked. Responsibility for follow-up: Freddy Baijukya.
7. N2Africa will link directly to the CRS ‘Soya ni Pesa’ project to provide inoculants and technical assistance. The baseline survey, to be carried out by CRS, will be developed with input from N2Africa. Responsibility: Amsalu Gebreselassie.
Introduction

N2Africa is a large scale, science research project focused on putting nitrogen fixation to work for smallholder farmers growing legume crops in Africa. N2Africa is funded by The Bill & Melinda Gates Foundation and The Howard G. Buffet Foundation through a grant to Plant Production Systems, Wageningen University, in the Netherlands. It is led by Wageningen University together with CIAT-TSBF, IITA and has many partners in the Democratic Republic of Congo, Ghana, Kenya, Malawi, Mozambique, Nigeria, Rwanda and Zimbabwe. Currently, new partnerships are established in Ethiopia, Uganda, Tanzania, Liberia and Sierra Leone. More information on the N2Africa project can be found on our website: www.n2africa.org.

To explore the opportunities for expansion of N2Africa to Tanzania, a workshop was organized in Morogoro on 6 and 7 November 2012, by Wageningen University and IITA. The aim of the workshop was to develop the basis for a project proposal for N2Africa activities in Tanzania, together with potential key project partners. This report summarizes the proceedings of the workshop. An overview of the workshop programme is presented in Appendix A, and a list of participants and group photo in Appendix B.

Objectives of the workshop were to:
- Introduce N2Africa in Tanzania
- Explore the role of legumes in Tanzanian livelihoods and discuss ways in which N2Africa could enhance legume production in Tanzania
- Identify knowledge gaps in grain and forage legumes research in Tanzania
- Decide which legumes to work on in which locations, and identify partners in these locations
- Define activities and approach for N2Africa in Tanzania
- Prepare/ draft a project proposal for N2Africa in Tanzania
- Planning of limited number of seed multiplication activities in December 2012
Day 1: Tuesday 6 November

On the first day of the workshop, the main aim was to familiarize participants with the N2Africa project in its current form and the plans for expansion of the project to new countries. Participants also introduced their current work, in the light of potential synergies with N2Africa. In addition, a decision was made on which legumes N2Africa should work on in Tanzania.

Workshop opening

The workshop was opened by Dr. Fredrick Baijukya, CIAT, who welcomed all participants. An official welcoming speech on behalf of the Tanzanian Ministry of Agriculture, Food Security and Cooperatives was held by Dr. Beatus Malema (Crop Promotion Services).

Introductions: N2Africa and ongoing projects on grain legumes in Tanzania

Introduction N2Africa
Prof. Ken Giller – Wageningen University
See Appendix D, presentation 1

Past and ongoing research/initiatives on soybean
Dr. Beatus Malema – MAFSC, Crop Promotion Services
Two important initiatives have been held around soybean at Crop Promotion Services:
- Conduction of a survey, with as main question: what is the status of soybean production and processing in Tanzania? A stakeholder workshop was held as well, with farmers, researchers, processors, consumers, producers of animal feed, etc. Based on this survey and stakeholder workshop, a first book was produced: *Soya Bean Production and Utilization in Tanzania*.
- Organization of a second workshop, specifically for the poultry sector, to discuss the potential for use of soybean in poultry feed. This led to the development of the *Tanzania Soybean Development Strategy (TSDS) 2010 to 2020*, with a vision of what the Tanzanian soybean industry should look like.

Marketing of soybean is an important aspect of soybean production: inoculation improves yields, but where is the market to take up the additional harvest? Hence, investments in soybean processing are needed (for both food and animal feed). For instance, soybean-based foods or flour are used in hospitals, for young children.

Currently, Tanzania imports soybean, and prices for soybean produced in Tanzania are high. This is mainly due to the low production in Tanzania, which increases the costs for transport, marketing, etc. It is the right time for N2Africa to come in and address soybean production in Tanzania. There is a need for inoculation and fertilizers. Perhaps there is a possibility of fertilizer subsidies? However, the private sector has to be involved, both for supply of inoculants as well as for output markets.

Past and ongoing research/initiatives on common bean
Mr. Jean Claude Rubyogo – CIAT/ PABRA
See Appendix D, presentation 2

Past and ongoing research/initiatives on groundnut
Ms. Happy Daudi – Naliendele Research Institute
See Appendix D, presentation 3

MAFSC – Department of research: Grain legumes strategy for Tanzania
Dr. Hussein Mansoor
See Appendix D, presentation 4
Nelson Mandela African Institute of Science and Technology
Prof. Patrick Ndakidemi
For work around inoculation and N-fixation, training is highly needed in Tanzania. At the Nelson Mandela University, some work around legumes is carried out at the moment. For instance, two students are working on vegetable soybean. There is also a project on testing the interaction between banana and beans (in Bukoba) – together with the promotion of the use of inoculants. People are often not aware of the residual benefits of beans for maize or other cereals. Research is needed on the actual contribution of legumes in cereal systems. There is also need for the isolation of strains, their characterization and screening of their efficiency in terms of N₂-fixation. P-use efficiency should be tested as well, so that strains can be selected that use P efficiently. Moreover, a strain bank should be developed to keep an oversight of successful strains. Rhizobial inoculation could also help strengthen plant vigour, so that the risk of diseases diminishes.

NAFAKA programme
Mr. Martin Mason
The NAFAKA programme is funded by USAID and works around value chains. In the Morogoro region, the programme aims to increase productivity through marketing, mainly of rice and maize. Legumes play an important role in these systems as well. They are often grown as a secondary crop after the rice harvest, especially soybean and green gram. Legumes may not only increase household income, but also have nutritional and soil fertility benefits. In other regions, the programme also works with pigeonpea, lablab and cowpea. They have both nutritional and commercial value. A challenge is the lack of seeds, as well as varieties adapted to the conditions in growing areas. Especially for cowpea and pigeonpea these adapted varieties are needed, but also for soybean when it is planted off-season.

McKnight Foundation
Dr. Charlie Riches
The McKnight funded CCRP is running for 20 years already. Since 2008, the Bill and Melinda Gates Foundation also support work in Malawi, Mozambique and Tanzania. Projects work around enhancing legume productivity, as well as increasing integration of legumes in production systems (which is close to the N2Africa strategy). In both groundnut and cowpea, work has been done around breeding for resistance to multiple diseases. Lately, there is an increased focus on adaptation, spatial issues, heterogeneity – extension of the G x E x M equation. Other topics include pest management, post-harvest aspects and uses of groundnut. There is cross-country collaboration on these projects. Through the CCRP, the biotech lab at SUA is supported. There are also links with the USAID-iAGRI programme for training. It would be advisable for N2Africa to link with priorities as well – they have already identified capacity building needs. A concept note is currently under revision for another 5 year legume programme. An overview of current CCRP project is presented in Appendix C.

ARI-Uyole
Dr. Catherine Madata
Work done in the Ruvuma region shows there has been an increases in production and acreage of soybean and also for common bean. For both legumes, new varieties have been introduced. Bean breeding addressed specific market needs – e.g. large white, and large white dotted varieties. Breeding was also done for climbing bean. Currently, multi-locational trials are carried out for a new variety, which is tolerant to viruses (although susceptible to diseases). In soybean, the biggest problem is rust, next to bacterial blight and viruses. In Uyole, rhizobial inoculants are available from a FAO project, but these have not been used. See also Appendix D, presentation 5 for more information.

Grain legume markets in Tanzania
Bernadette Majebelle
A market study that was carried out revealed that only soybean and common bean are consumed locally in Tanzania. Other legumes are mainly produced for markets in India. Farmers can often only choose to sell their legumes to a limited number of traders.
Groundnuts that are commonly available on markets in Tanzania come from Malawi (only groundnut with a pink color is produced in Tanzania) In Mtwara, Tanzanian groundnuts are sold for the highest price. Cowpeas mainly go to India. Chickpea is produced around Mwanza, also mainly for the Indian market. However, they are imported again after polishing (value addition)!

For all legumes it is crucial to consider which markets we are addressing: export or local?

Minjingu fertilizers
Project Amos Ikerra

In Arusha, Minjingu Fertilizers produces the blend Minjingu Mazao, which contains P-fertilizer, with addition of zinc, boron, and nitrogen. Minjingu Fertilizers cooperates with SUA, AGRA and also with NAFAKA (supporting their trials). Currently, the government is linking farmers to Minjingu through fertilizer subsidies.

IITA
Fen Beed

One of the main questions is: where should the focus of N2Africa be? Where markets are? Or where legumes are already established? Legumes where there is great potential for change are cowpea, soybean and pigeonpea. They have potential where other legumes do not do well (especially in areas affected by drought) and they provide good ground cover for erosion protection.

It is also important to link to existing policies.

Legume intensification may increase the potential for diseases and we need to be aware of this. In selection of grain legumes, be clever in how they are promoted and already include plant pathology in the first phase so that diseases can be prevented. We should identify what key diseases are, and which opportunities exist. The use of pesticides should be well-managed to prevent environmental damage. With an increased awareness of the risks of diseases, we could pre-empt them.

There is an opportunity to inoculate legumes not only with rhizobia, but also with other organisms to increase plant vigour. This could be tested, and it would probably be possible to include this in inoculation without additional costs).

Aflatoxins are a big problem in groundnut, but food security needs to be addressed first, before the market is addressed! With the current high levels of aflatoxins, groundnuts will not be traded. Export markets should not hamper local markets, however, e.g. when poor quality groundnuts go to local markets while the best quality groundnuts are exported. We should look for methods that address both local markets as well as value chains.

IITA
Harun Murithi

IITA works on soybean rust, a foliar disease that is adversely spreading causing yield losses of about 10-90%. The fungus is highly variable with different races identified in different parts of the world. Our research is geared towards identifying the dominant races in Tanzania and other countries in East and southern Africa so that breeders can deploy or develop resistant germ plasm. Furthermore, we will test novel diagnostic methods that can help recognize the disease in the field before it establishes. We shall also map the risk of spread to new areas based on prevailing wind patterns and conducive environmental factors.

CRS
Amsalu Gebreselassie

CRS has received a USDA award for implementation of the ‘Soya ni Pesa’ project. The Soya Ni Pesa (Soybeans are Money) project is an initiative to strengthen the soybean value chain in Tanzania’s Southern Agricultural Growth Corridor (SAGCOT), by working with smallholder farmers and integrating them with markets, targeting especially the poultry industry. Implemented by Catholic Relief Services in conjunction with local Tanzanian partner organizations, the project will deliver inputs and training in production techniques, market information and business development to enable farmers to boost yields, add value and increase incomes through soybean cultivation. 11,250 farmers will receive orientation on soybean cultivation techniques, farm management, savings and lending, and will be linked to financial services providers and markets.
Discussion/ comments
- To what extent does N2Africa address the topic of moisture stress, mid-season drought, etc.?
  - Look for adapted varieties. E.g. pigeon pea potential (drought resistant); conservation agriculture or deep tillage; soybean: residual moisture in rice systems
- SAGCOT Centre should be operational in one year. Currently working on contracts, work plans, etc.
- There are also other projects in Tanzania, from which representatives are not present during this workshop: e.g. AGRA soil health, TLII.
  - In the current N2Africa materials are already being shared between TLII and N2Africa.
- Identification of suitable varieties and release of those varieties: the process from research station to commercial sector is slow at the moment. This needs to be signaled.

Identification of legume niches in Tanzania
After the introductions on different initiatives on grain legumes in Tanzania, we identified the most important grain legumes for Tanzania. Participants agreed that the most important legumes in Tanzania are: soybean, common bean, groundnut, cowpea and pigeonpea. Breakout groups discussed a justification for each of the legumes which served as a basis for a selection of the legumes that N2Africa should best focus on in Tanzania. Criteria for the selection of legumes were identified in a plenary discussion:
- potential for change
- land coverage
- markets
- utilizations
- problems
- role in farming systems
- nutritional benefits
- gender role
- availability of partners
- other

The justification for work on each of the legumes is presented in Tables 1a and 1b.
<table>
<thead>
<tr>
<th>Legume</th>
<th>Potential for change</th>
<th>Land coverage</th>
<th>Markets</th>
<th>Utilizations</th>
<th>Problems/constraints</th>
</tr>
</thead>
<tbody>
<tr>
<td>Common bean</td>
<td>Pests, diseases - soil fertility problems, improved agronomy and varieties. Little opportunity for expansion of area apart from climbing beans. Increase knowledge on post-harvest handling. Estimated potential for change in productivity: 30% increase.</td>
<td>Everywhere. 950,000 t</td>
<td>Strong demand, guaranteed market (local, regional and export), although not well organized (informal trade) and prices decrease with increase in production. Many markets - different grain types; fresh and dried grain; leaves.</td>
<td>Staple food, home consumption. Dry bean, snap, vegetable, canning industry, livestock feed - crop residues</td>
<td>Availability of poles for climbing beans. Local seed systems, lack of improved varieties. Inadequate extension. Central government closing export. Diseases: bean stem maggot, bean fly. Insects: aphids. Poor soil fertility, limited availability of manure, drought. Post-harvest handling and storage.</td>
</tr>
<tr>
<td>Soybean</td>
<td>Huge national market for animal feed. Power Foods (soyameal/maize meal mix). Replacement for fishmeal for chickens. World Food Program for school feeding? Chicken feed. New extrusion plant in Mafinga (Iringa-Mbeya). Improved agronomy, use of inoculants, introduction new varieties. Estimated potential for change in productivity: 200% increase</td>
<td>Potential in all maize producing areas. Currently mainly in Southern Highlands. 3,100 t on 4000 ha.</td>
<td>Local and national (regional) market, also exported. Problems of local trading and scattered production. Many products to be marketed: grain, milk, cake, oil, feed, etc.</td>
<td>Small local consumption (soymilk), large scale industry (oil extraction, animal feed).</td>
<td>Availability of inoculants. Poor soil fertility. Diseases (soybean rust). Currently limited use due to lack of nutritional awareness and knowledge on technologies. Lack of improved varieties, seed availability. Inadequate marketing, lack of processing capacities.</td>
</tr>
<tr>
<td>Crop</td>
<td>Yield and Constraints</td>
<td>Regions/Provinces</td>
<td>Market and Value Chain</td>
<td>Most Challenges</td>
<td></td>
</tr>
<tr>
<td>----------</td>
<td>-----------------------</td>
<td>-------------------</td>
<td>------------------------</td>
<td>-----------------</td>
<td></td>
</tr>
<tr>
<td>Groundnut</td>
<td>Yields poor, new varieties - major disease constraints resolved. Raising awareness aflatoxins. Estimated potential for change in productivity: 50% increase</td>
<td>Mtwara, Dodoma, Singida, Tabora, Shinyanga, some parts of Mwanza. 300,000 t on 415,000 ha</td>
<td>Local demand and export, but need aflatoxin free. Poorly organized. Marketing of grain, oil, spread, feed.</td>
<td>Local consumption. Possible exports - new opportunities through GrowAfrica (Unilever and others). Most diseases tackled though varieties not yet released - Aflatoxin major problem (new major investment). Poor soil fertility, drought. Post-harvest handling machines a problem.</td>
<td></td>
</tr>
<tr>
<td>Pigeonpea</td>
<td>Good varieties. Fusarium resistant, deep rooting - good for drought areas. Does not need inoculation. Estimated potential for change in productivity: 20% increase</td>
<td>55,000 t on 70,000 ha. Localised in drier areas (Manyara, Singindia, Mtwara).</td>
<td>Huge export market (India) - problems of prices for farmers. Local market limited.</td>
<td>Not utilized much - even where grown for long time. Helicoverpa huge problem, seed/ improved variety availability and issue - no formal supply. Diseases, weeds, pests.</td>
<td></td>
</tr>
</tbody>
</table>
### Table 1b: Justification main legumes in Tanzania (continued)

<table>
<thead>
<tr>
<th>Legume</th>
<th>Role in farming system</th>
<th>Nutritional benefits</th>
<th>Gender role</th>
<th>Availability of partners</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>Common bean</td>
<td>Food crop/ food security. Opportunities for climbing beans, MACs. Soil fertility improvement through rotation and intercropping, used as animal feed. Mainly in maize and rice systems.</td>
<td>High benefits, micronutrient rich. Leaves eaten. Cheap source of protein (though contains antinutritional factors).</td>
<td>Womens' crop; men involved in marketing.</td>
<td>Many activities in breeding. Strong partners. E.g. CIAT/PABRA, IITA, McKnight, AGRA, ARIs, SUA, NMAIST, ASA, NGOs, traders, Farm Radio (for extension dissemination)</td>
<td>Already adapted and preferred</td>
</tr>
<tr>
<td>Groundnut</td>
<td>Pendo (ex-ICRISAT variety) - very popular - replaced local varieties. Expansion under cashew nuts. Mainly in maize and cassava systems. Also grown as livestock feed and for soil fertility improvement.</td>
<td>High benefits. Weaning foods. Leaves consumed as well. Cholesterol free proteins</td>
<td>Cash crop, also home consumption - both men and women.</td>
<td>Naliendeli, Dr Mponda. SNV in Mtwara region. ICRISAT, IITA (aflatoxin), NMAIST, Traders</td>
<td>Potential for high export income if aflatoxin managed</td>
</tr>
<tr>
<td>Pigeonpea</td>
<td>Additive intercrops with maize and/or upland rice at low populations. Used to keep animals out of fields. Suppresses Striga. Fire wood, animal feeds, soil cover.</td>
<td>Good, but sometimes not preferred in diets.</td>
<td>Men and women.</td>
<td>Technoserve, IITA, ICRISAT, ARI, NGOs, traders, NMAIST. No champion?</td>
<td>Opportunities for soil fertility improvements under arid conditions</td>
</tr>
</tbody>
</table>
The outcomes of this justification led into a discussion suitable legume niches for N2Africa (legume niches refer to the fit for technologies, which can be identified by understanding systems at different temporal and spatial scales in terms of their agro-ecology and socio-economics (taken together as “socio-ecological niches”):

- Potential interventions N2Africa could use depend on the type of crop – they will be different for soybean and common bean for instance.
- N2Africa should not be stuck in geographical areas. The suitability for particular crops overlap; they fit in the same system. If this is the case, N2Africa will focus on two (or more) crops in the same region.
- Soybean really makes a difference, and is not likely to replace something else. Farmers just don’t know how to grow it.
- USAID FfF/ AfricaRising is working with other crops as well (cowpea, pigeonpea). If N2Africa does not work directly with these crops, the project could provide technical knowledge to support this programme.

A final decision was made to focus on the following legume niches in Tanzania:

- Soybean: Southern Highlands
- Common bean: Southern Highlands + Northern Highlands through close collaboration with PABRA
- Groundnut: possibility in south? Ruvuma region (Namtumbo)
- Cowpea and pigeonpea – look for opportunities for integration in different geographical regions. Support AfricaRising in Northern Tanzania (pigeonpea, beans)

**Direct link with CRS – Soya ni Pesa**

For soybean, a direct link was already established with the CRS project Soya ni Pesa. This is a 10 million USD project, funded by USDA. The project has procured 6 tons of soybean seed from the Agricultural Seed Agency of Tanzania in Morogoro, which will be used for dissemination activities in late December 2012/ early January 2013.

The project has two main components:

1. Agricultural activities – improved use of technologies, improved farm management (both financial and management aspects). Activities include:
   - Demonstrate technologies
   - Demonstrate egg production
   - Soybean seed systems; link to agro-dealers; training on processing
   - Linking to market information, training farmer groups
   - Access to storage facilities.
2. Expanding trade of agricultural products (domestic and export)

Implementation will be done through local partners (churches, NGOs, NARS, IITA, etc.). The geographical focus is in four districts: Njombe, Ulanga, Songea and Namtumbo. In all these districts, soybean is already being produced.

Currently, a seed systems assessment is conducted, to learn more about availability of varieties, import regulations (varieties that have not been released yet cannot be imported). A baseline survey and value chain study will serve to refine activities. The project will target 18,000 households, of which 11,250 will probably be involved in soybean cultivation at the end of the four year project. Through ‘saving and internal lending communities’, farmer groups will receive training on soybean cultivation techniques, farm management, savings and lending. They will also be linked to financial services providers and markets. Complementary activities include poultry and egg production, to extend the linkages of the value chain.

**Discussion/ comments**

- Will the project hand out seeds or do farmers have to pay for them?
- Farmers will pay for the seeds at a reduced price. Farmers are willing to pay 500 to 1000 TSh for seeds (where 2000 TSh is the normal price).
There are ongoing negotiations about the harmonization of varieties in East-African countries. Currently, there is need for only one season of testing before the variety can be introduced.

How did CRS come to this project? – There is a shortage of soybean in the market and there is high potential for production of soybean. A catalyst for linking production and marketing is needed. With USDA, transfer of technologies from the USA is foreseen as well.
Day 2: Wednesday 7 November

The second day of the workshop started with a further introduction of the SAGCOT initiative and some experiences with partnerships in Tanzania. Next, activities and key partners were identified for each of the selected legumes (soybean, common bean and groundnut), based on key entry points in the \((G_L \times G_R) \times E \times M\) equation. Finally, a ‘roadmap’ was developed, with key activities to be carried out in 2013 that should prepare Tanzania to be part of the broader ‘N2Africa phase II’ in 2014.

Experiences with partnerships in Tanzania

Jeffrey Lewis gave some insight in partnerships and relations between different actors by presenting his experiences from the SAGCOT perspective.

Presentation on public private partnerships and SAGCOT
Mr. Jeffrey Lewis
See Appendix D, presentation 6

Discussion/ comments:
- Partnerships normally take a long time to establish, for building trust, etc. This is also the case for SAGCOT. They should start operating around mid-2013.
- The SAGCOT centre should enable partnerships, communication, etc. but will not carry out implementation activities themselves.
- Which soybean varieties are currently available and what are their yields? Jeffrey will try to find this out.
- Currently, SAGCOT is working on 5 year development plan, with more concrete actions than the Blueprint.
- SAGCOT will build-up their finances with donor/ government money, which is used to attract commercial finance/ investors.
- On what scale will SAGCOT operate? They will need small scale success stories, but within a vision of larger scale operations.

Activities for N2Africa in Tanzania and actors involved

Building on the selection of common bean, soybean and groundnut, as well as on the problems for each of the legumes that were identified on day 1 (cf. table 1), breakout groups identified which of these problems N2Africa could address. More specifically, entry points for N2Africa in the \((G_L \times G_R) \times E \times M\) equation were sought. The results for common bean and groundnut are listed below. Activities for soybean are presented in the next section, together with the action plan.

Common bean
Activities listed below apply for both bush bean and climbing bean (with exception of staking materials). For climbing bean, four varieties released are released at the moment (SARI and ARI Uyole), and more will be released by ARI Uyole soon.
<table>
<thead>
<tr>
<th>Factors</th>
<th>Activities</th>
<th>Actors</th>
</tr>
</thead>
<tbody>
<tr>
<td>GL</td>
<td>1. Seed multiplication for targeted varieties, for multi-location trials and for decentralized seed production</td>
<td>N2Africa – ARIs and PABRA/ CIAT</td>
</tr>
<tr>
<td></td>
<td>2. When N2Africa extends to new areas, farmers groups need to be selected to produce quality declared seeds (QDS)</td>
<td>N2Africa , ARI, ASA and TOSCI + Decentralized seed producers</td>
</tr>
<tr>
<td>GR</td>
<td>1. Testing of response to inoculation climbing beans</td>
<td>N2Africa + ARIs + PABRA + NMAST</td>
</tr>
<tr>
<td>GLxGR</td>
<td>1. Testing of Nitrogen Fixation capacity of CB genotypes and contribution BNF to system</td>
<td>N2Africa + ARIs + PABRA + NMAST</td>
</tr>
<tr>
<td>E</td>
<td>1. Fast tracking (assessment of phenotypic and users’ preferences) and multi-location trials of new varieties (pH, topo-sequence, soil type, rainfall, etc.)</td>
<td>N2Africa , ARIs and PABRA / CIAT</td>
</tr>
<tr>
<td>M</td>
<td>1. Research on limiting nutrients and fertilizer recommendations</td>
<td>N2 Africa and ARIs / PABRA -Students and Minjingu</td>
</tr>
<tr>
<td></td>
<td>2. Evaluation of cropping patterns (intercropping and rotation) of e.g. maize + climbing/ bush bean</td>
<td>N2 Africa + ARIs + PABRA + NMAST + Extension + NGOs + producers organizations/groups</td>
</tr>
<tr>
<td></td>
<td>3. Identify best practices available, to be used in extension</td>
<td>N2 Africa + ARIs + PABRA + NMAST + Extension + NGOs + producers organizations/groups</td>
</tr>
<tr>
<td></td>
<td>4. Introduce and test fodder legumes/ other techniques for staking of climbing beans</td>
<td>N2 Africa + ARIs + PABRA + NMAST + Extension + NGOs + producers organizations/groups</td>
</tr>
<tr>
<td></td>
<td>5. Test IPM options</td>
<td>Students: N2 Africa + ARIs + PABRA + NMAST + Extension + NGOs + producers organizations/groups</td>
</tr>
<tr>
<td></td>
<td>6. Introduce and test labor saving technologies</td>
<td>N2 Africa and other actors and linking with private sector</td>
</tr>
</tbody>
</table>

**Groundnut**

GL – Many varieties are already released and new varieties with resistance to multiple foliar diseases (groundnut rosette virus, early leaf spot, rust) are in the pipeline. N2Africa is needed to express the potential – phenotype.

GR – rely on indigenous rhizobial populations. There is some need for characterization of the size (MPNs), diversity, and nitrogen fixation efficiency of indigenous populations (good MSc or PhD project).

E – Test (G, × G,) × E × M across agro-ecologies (T, length of growing season) and question whether M needs adjusting to E for different (G, × G,). This is a first level of targeting to socio-ecological niches. Need to select 3 locations?

M –

Soil fertility:
P is key. In groundnut specific need for Ca – use of gypsum top-dressing at pegging to avoid “pops”. Compare Minjingu RP (which contains % calcium) with other sources of P (SSP, TSP). Multi-locational trials to identify non-responsive soils (with soil analysis) and to identify frequency and extent of the need for K, Mg, S and other nutrients.
Water:
Box or tied ridging to avoid problems of terminal drought (also reduces aflatoxin). This links to handhoeing versus mechanical tillage (ox-drawn tines for ripping), depending on livestock availability.

Agronomy:
Farmers often use wide spacing – closer spacing will give benefits (for Spanish varieties; 50 cm rows, 10 cm within rows; Virginia varieties; 50 cm rows, 15 cm within rows). It is necessary to understand sowing dates in relation to (changing) rainfall patterns and other crop priorities.

Systems integration
Intercropping:
Groundnut – cassava: options for adjustment of cassava spacing – Mtwara region
Groundnut-maize/ groundnut-sorghum: adjustment of spacing – other regions

Rotations:
Groundnut is often grown as sole crop, which offers opportunities for rotational benefits. Groundnut is often grown on more fertile soil close to homesteads. Haulms remain in the field.

Livestock
What are the opportunities for feeding groundnut residues? In some areas where there are large numbers of livestock, the cropping and livestock activities are separate and livestock is not allowed into cropping areas.

Post-harvest
Aflatoxin management; broader management issues of stripping, shelling, processing. These activities have been funded by the McKnight Foundation and N2Africa will simply ensure that best practices are included in any knowledge transfer initiatives.

How to move forward?
- Seed systems
- Tanzanian Official Seed Certification Institute (TOSCI)
- Multiplication of foundation seed is done by ASA (Agricultural Seed Agency, Morogoro) – which often works with larger farmers who sell to ASA.
- Need to move to Quality Declared Seed (QDS) and involve District Councils – District Agricultural and Livestock Development Officers (DALDO).

Discussion/ comments:
Partnerships with output markets have to be in place to ensure that the increase in production is viable! Otherwise the intervention will fails. There has to be integration with projects that address output marketing.

Planning of activities in 2013
After presentation of the general activities and entry points for N2Africa, the groups continued with a ‘roadmap’ of steps to be taken in 2013, which should lead to full implementation of the project in Tanzania as part of N2Africa phase II.

Common bean
Areas selected:
- Focus on Northern Highlands: Lushoto, Hai, Kilimanjaro Rural – N2Africa will work in areas where climbing beans are not cultivated yet (opportunity for intensification of farming systems). These are also areas where other projects have not worked yet.
- Southern Highlands: activities common bean will be linked to work on soybean and groundnut. Suitable varieties (MACs?) need to be identified.
<table>
<thead>
<tr>
<th>No.</th>
<th>Activity</th>
<th>Partners</th>
<th>Responsible person</th>
<th>Time line</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Fact finding &amp; sensitization workshop</td>
<td>Local stakeholders, NMAIST</td>
<td>Patrick Ndakedemi</td>
<td>February</td>
</tr>
<tr>
<td>2.</td>
<td>Seed multiplication</td>
<td>SARI, private producers</td>
<td>Jean Claude Rubyogo</td>
<td>March</td>
</tr>
<tr>
<td>3.</td>
<td>Base line survey</td>
<td>Local Partners, WU, IITA</td>
<td>Fen – identify person within IITA</td>
<td>May</td>
</tr>
<tr>
<td>5.</td>
<td>Training of staff</td>
<td>NGOs, extension workers, CBOs</td>
<td>SARI, IITA</td>
<td>July</td>
</tr>
<tr>
<td>4.</td>
<td>Seed dissemination of new varieties</td>
<td>DALDO, CBOs, Worldvision.</td>
<td>PABRA, N2AFRICA, SARI, DALDO</td>
<td>Sept.</td>
</tr>
<tr>
<td>6.</td>
<td>Agronomy trials</td>
<td>PABRA, N2AFRICA, SARI, DALDO, local NGOs (WUWE, ULT), NMAIST</td>
<td>Freddy develops protocol, SARI-Msaki implementation</td>
<td>Sept.</td>
</tr>
</tbody>
</table>
**Soybean**

Areas selected: Njombe, Namtumbo and Songea (CRS area), Mufindi and Iringa Rural (Ihemi cluster - SAGCOT), Sumbawanga and Nkasi (ARI Uyole).

<table>
<thead>
<tr>
<th>Activity</th>
<th>Areas (2013)</th>
<th>Implementers</th>
<th>2014/18 Partners</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Develop platform for soybean partnerships and clear coordination of activities</td>
<td>Njombe, N'tumbo and Songea</td>
<td>N2Africa, MAFC, IITA, LGAs, CRS</td>
<td>others</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>N2Africa, MAFC, ARI Uyole, SAGCOT, IITA, LGAs, ANSAF</td>
</tr>
<tr>
<td>2. Baseline Survey: AEZ suitability (soil pH, temperature), nutritional benefits, value chain demand, key actors, institutional environment, etc.)</td>
<td>Njombe, N'tumbo and Songea</td>
<td>CRS (agreed methodology)</td>
<td>others</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>N2Africa, MAFC, ARI Uyole, SAGCOT, IITA, LGAs, ANSAF</td>
</tr>
<tr>
<td>3. Validation of varieties in combination with R. inoculants for seed quantity, quality and intended use</td>
<td>Njombe, N'tumbo and Songea</td>
<td>CRS, N2Africa, MAFC, IITA</td>
<td>others</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>N2Africa, NARS (Uyole, Ilonga), TOSCI, ASA, commercial seed companies</td>
</tr>
<tr>
<td>4. Optimization of agronomic techniques for selected varieties</td>
<td>Njombe, N'tumbo and Songea</td>
<td>CRS, N2Africa, MAFC, IITA</td>
<td>others</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>N2Africa, NARS (Uyole, Ilonga), CRS, SUA and NMU. LGAs, input suppliers</td>
</tr>
<tr>
<td>5. Introduction, mass production for application of inoculants (in country production of R. inoculants)</td>
<td>All</td>
<td></td>
<td>N2Africa, Seed companies</td>
</tr>
<tr>
<td>6. Varieties testing in Tanzania to maximize the possible choice across AEZ and fast tracking for release</td>
<td>All</td>
<td></td>
<td>MAFC, N2Africa, IITA and SEEDCO (introduction), ANSAF, ARI Uyole and Ilonga (testing), TOSCI (release), SAGCOT (facilitate)</td>
</tr>
<tr>
<td>7. Seed multiplication and storage</td>
<td>Njombe, N'tumbo and Songea</td>
<td>CRS, ASA (ARI Uyole)</td>
<td>All</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ASA (government Seed Agency), Seed Companies</td>
</tr>
<tr>
<td>8. Establishment of participatory demonstration trials across AEZ</td>
<td>All</td>
<td></td>
<td>N2Africa, CRS, NAFAKA, NARS, ANSAF, TAP,</td>
</tr>
<tr>
<td></td>
<td>Dissemination of extension services</td>
<td>Njombe, N’tumbo and Songea</td>
<td>CRS, ARI Uyole, LGAs, IITA, N2Africa, All</td>
</tr>
<tr>
<td>---</td>
<td>----------------------------------</td>
<td>---------------------------</td>
<td>---------------------------------</td>
</tr>
<tr>
<td>10</td>
<td>Sustainability of nutrients, pests and disease management</td>
<td>All</td>
<td>N2A, IITA, IFDC, TSBF, CRS, ARI Uyole, LGAs</td>
</tr>
<tr>
<td>11</td>
<td>Training and capacity building</td>
<td>Njombe, N’tumbo and Songea</td>
<td>CRS, LGAs, N2Africa All</td>
</tr>
<tr>
<td>12</td>
<td>Monitoring &amp; Evaluation</td>
<td>Njombe, N’tumbo and Songea</td>
<td>CRS, N2Africa All</td>
</tr>
</tbody>
</table>

**Support activities to N2Africa**

<table>
<thead>
<tr>
<th></th>
<th>Knowledge awareness and marketing information</th>
<th>All</th>
<th>Growers (FGs), FARMBASE, Power Food, MAFC, Private Sector (millingers, exporters, traders, feed and food producers. Etc.), USAID-FtF, IITA</th>
</tr>
</thead>
<tbody>
<tr>
<td>14</td>
<td>Integrating processors to drive support for production, post harvesting technology, storage, finance, marketing, and price</td>
<td>All</td>
<td>CRS (facilitation and coordination), Technoserve (Technical support), FARMBASE, Mt. Meru Millers, Kibaha Ed. Centre, MUVEK, Power Food, Sao Hill Agriculture (new)</td>
</tr>
<tr>
<td>15</td>
<td>Business training</td>
<td>All</td>
<td>CSDI, Technoserve, Commercial banks</td>
</tr>
</tbody>
</table>

**Discussion/ comments:**

- What are current regulations on the import of inoculants? – There is a regulatory agency for fertilizers under the government (Tanzania Fertilizer Regulatory Authority), which should deal with this request. Their CEO is part of COMPRO. *(NB: Since the workshop a permit for import of inoculants for CRS and N2Africa has been arranged through Dr Hussein Mansoor).*
- NAFAKA will be involved as well – they currently work with growing soybean on residual moisture. Official clearance from USAID is needed
Groundnut

Preparatory activities:
A) Seed multiplication. Foundation seed is available, and multiplication has to be done now, in November 2012.
Varieties: Pendo – 90 days, Mnanje – 110 days. What are the newest varieties?
Need 80 kg/ha of seed, production is 1.5 t/ha seed. What are the costs?

B) Baseline study – along a transect of production areas
Sample in Mtwara district – three villages will be selected according to variation in the farming system.
Villages: Masasi, Manyumbu, Lindi. Move to Iringa, Dodoma, Singida, Ruvuma.

The baseline should consist of a rapid appraisal of:
- Role of groundnut in farming systems
- Current management practices
- Seed sources
- Current yields
- Soil fertility problems
- Pest and diseases
- Markets and utilization
- District Agricultural Development Plans (DADEPs) – role of legumes
- Which NGOs, development organizations active.

Cost – US$1.5/km are rates for vehicle hire.

In the next main season – November 2013 – new activities for multi-locational trials will be started.

We will have to find major NGO partners and understand where they are working, so that we can forge alliances in multiple areas (and hence work with the same partner in more than one area). We need more than one partner to share the risk – e.g. Agha Khan Foundation, World Vision, Catholic Relief Services, AfriCARE. Partnerships along the value chain should be sought as well – e.g. OLAM (largest groundnut trader in Tanzania), Unilever etc.; and with farmer organizations/ CBOs (e.g. national level: Agricultural Council of Tanzania).

What are the costs for hiring local staff for dissemination and agronomy?

Multi-locational experiments
In three to four sites:
- Masasi (close to Naliendeli)
- Kongwa, Dodoma (close to Dodoma)
- Kiteto, Manyara – (close to Dodoma)
- Bukombe, Shinyanga

Discussion/ comments:
- We have the possibility of working in areas with different agro-ecologies, or along transects, to screen the adaptability of varieties to different circumstances.
- The rapid appraisal should specifically be used to identify gaps and needs
- In 2013 we will have to identify major NGOs, and try to find those NGOs that work in the areas we have identified for N2Africa (for all legumes). This will facilitate contracts, and avoids having many subcontracts with smaller NGOs.
General discussion/ comments on action plans
- Varieties should be targeted to different markets – we should work with a number of varieties. New varieties should be brought in NOW. We could link to Mozambique, Malawi, Kenya and Rwanda, but we need to find out what the current situation and regulations are. **Responsibility:** Freddy Baijukya, to follow up with Steve Boahen and Charlie Riches. Data is needed for the release process.
- With inoculants, we have to go for the best quality and not work with poor quality inoculants. If not, people will be disappointed and hesitant to use them again.
- **Baseline:** should this be a rapid appraisal or a detailed baseline? The baseline survey can be done in cooperation with CRS in the soybean areas and will be developed jointly. **Responsibility:** Amsalu Gebreselassie will contact Ken Giller for input.
- There is a need for local sensitization workshops with partners involved, to manage their expectations. These meetings could be combined with parts of the rapid appraisal/ baseline, although we need to talk to people in the field as well.
- There is potential for cooperation with partners working on pigeonpea and cowpea in the northern zone (Babati). Jean Claude Rubyogo will be the contact for this. The McKnight Foundation supports (at national level) Lilongwa, Iringa and Dodoma Rural, with a focus on training of farmers for seed multiplication. A second program is funded on nutrition and marketing. We should also link to and learn from experiences in West-Africa, where these crops are major.

Final comments and recommendations
- **Links to output markets needs to be emphasized to make N2Africa interventions successful.**
- We need to understand why other projects have not been successful, and learn from them.
- There is a need for policy support to be able to have an impact.
- There are clear opportunities for synergies with CCRP.
- We should not forget about other partners – maybe not all key partners were present at the workshop yet. In terms of markets: we should not only look at smallholder farmers; how can we link to other projects? And how could smallholders be integrated in other projects?
- It would be useful to develop a knowledge portal – This is already (partly) addressed through N2Africa website [www.n2africa.org](http://www.n2africa.org) (videos, training material, reports, etc.).
- We should give opportunities to young scientists and specifically work with them.

General N2Africa roadmap:
Ken Giller, Bernard Vanlauwe and Freddy Baijukya will visit the Bill & Melinda Gates Foundation in Seattle in December, in preparation for N2Africa phase II. If the foundation supports plans to move forward, there will be a planning and proposal writing workshop for all N2Africa countries (Ghana, Nigeria, Tanzania, Uganda and Ethiopia) in 2013.
### Appendix A: Workshop programme

**Tuesday, November 6, 2012**

<table>
<thead>
<tr>
<th>TIME</th>
<th>ACTIVITY</th>
<th>LEAD PERSON</th>
<th>VENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30-8:45</td>
<td>Registration</td>
<td></td>
<td>Conference Hall</td>
</tr>
<tr>
<td>8:45-9:00</td>
<td>Workshop opening and introductions</td>
<td>Dr. Fredrick Baijukya – CIAT / representative MAFSC</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>9:00-9:45</td>
<td>Introduction N2Africa project, workshop purpose/ objectives and ideas for Tanzania</td>
<td>Prof. Ken Giller – Wageningen University</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>9:45-10:15</td>
<td>3 presentations on past and ongoing research/initiatives on groundnut, soybean and common bean</td>
<td>Beatus Malema (MAFSC), Happy Daudi (Naliendeli) and Jean Claude Rubyogo (CIAT)</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>10:15-10:30</td>
<td>Short introductions (5 minutes max.) from all participants on their current project/initiatives related to legumes</td>
<td>Dr. Fredrick Baijukya</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>10:30-11:00</td>
<td>COFFEE BREAK</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11:00-12:00</td>
<td>Short introductions current projects/initiatives on legumes (continued); leading into discussion on potential for change and intensification of legume niches</td>
<td>Dr. Fredrick Baijukya</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>12:00-12:30</td>
<td>Justification legume niches and role of legumes in Tanzanian farming systems</td>
<td>Breakout groups</td>
<td>Breakout rooms</td>
</tr>
<tr>
<td>12:30-13:00</td>
<td>Report back in plenary session</td>
<td>Prof. Patrick Ndakidemi – Nelson Mandela University</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>13:00-14:00</td>
<td>LUNCH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14:00-14:15</td>
<td>Explanation assignment breakout groups</td>
<td>Esther Ronner – Wageningen University</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>14:15-15:30</td>
<td>Develop a problem and objectives tree based on identified legume niches</td>
<td>Breakout groups</td>
<td>Breakout rooms</td>
</tr>
<tr>
<td>15:30-16:00</td>
<td>COFFEE BREAK</td>
<td></td>
<td></td>
</tr>
<tr>
<td>16:00-17:00</td>
<td>Define activities, outputs, outcomes and training needs</td>
<td>Breakout groups</td>
<td>Breakout rooms</td>
</tr>
<tr>
<td>17:00-17:30</td>
<td>Report back in plenary session</td>
<td>Dr. Fen Beed – IITA</td>
<td>Conference Hall</td>
</tr>
</tbody>
</table>
### Wednesday, November 7, 2012

<table>
<thead>
<tr>
<th>TIME</th>
<th>ACTIVITY</th>
<th>LEAD PERSON</th>
<th>VENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:00-9:30</td>
<td>Synthesis on objectives and activities for N2Africa Tanzania</td>
<td>Prof. Ken Giller</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>9:30-10:30</td>
<td>Develop ‘road map’ for N2Africa Tanzania (dissemination &amp; delivery,</td>
<td>Breakout groups</td>
<td>Breakout rooms</td>
</tr>
<tr>
<td></td>
<td>rhizobiology, agronomy, input &amp; output markets)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10:30-11:00</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11:00-11:30</td>
<td>Develop road map – continued</td>
<td>Breakout groups</td>
<td>Breakout rooms</td>
</tr>
<tr>
<td>11:30-13:00</td>
<td>Report back in plenary session</td>
<td>Prof. Ken Giller</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>13:00-14:00</td>
<td><strong>LUNCH</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14:00-15:30</td>
<td>Identification and planning of pilot activities 2012 required for</td>
<td>Dr. Fen Beed</td>
<td>Conference Hall</td>
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<tr>
<td></td>
<td>start-up of N2Africa in 2013</td>
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<tr>
<td>15:30-16:00</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>16:00-17:15</td>
<td>Concrete action plan and division of tasks</td>
<td>Dr. Fen Beed</td>
<td>Conference Hall</td>
</tr>
<tr>
<td>17:15-17:30</td>
<td>Thanks and closing</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Appendix B: List of participants and group photo

<table>
<thead>
<tr>
<th>No</th>
<th>First name</th>
<th>Last name</th>
<th>Position</th>
<th>Organization</th>
<th>Town</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Patrick</td>
<td>Ndakidemi</td>
<td>Professor</td>
<td>Nelson Mandela University</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Catherine</td>
<td>Madata</td>
<td>PARO</td>
<td>ARI-Uyole</td>
<td></td>
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<tr>
<td>3</td>
<td>Hussein</td>
<td>Mansoor</td>
<td>Assistant Director Crop Research</td>
<td>MAFSC - Department of Research</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Projest</td>
<td>Ikerra</td>
<td>Marketing manager</td>
<td>Minjingu Fertiliser Company</td>
<td></td>
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<tr>
<td>5</td>
<td>Charlie</td>
<td>Riches</td>
<td>CCRP</td>
<td>McKnight Foundation</td>
<td></td>
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<tr>
<td>6</td>
<td>Amsalu</td>
<td>Gebreselassie</td>
<td>Project Director</td>
<td>CRS</td>
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<tr>
<td>7</td>
<td>Jeffrey</td>
<td>Lewis</td>
<td>Consultant</td>
<td>CRS</td>
<td>Korongo Ltd.</td>
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<tr>
<td>8</td>
<td>Beatus</td>
<td>Malema</td>
<td>Assistant Director Crops</td>
<td>MAFSC - Crop Promotion Services</td>
<td></td>
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<tr>
<td>9</td>
<td>Lembris</td>
<td>Laizer</td>
<td>Project Officer</td>
<td>CRS</td>
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<tr>
<td>10</td>
<td>Harun</td>
<td>Murithi</td>
<td>APO</td>
<td>IITA</td>
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<tr>
<td>11</td>
<td>Fen</td>
<td>Beed</td>
<td>Plant Pathologist</td>
<td>IITA</td>
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<tr>
<td>12</td>
<td>Freddy</td>
<td>Baijukya</td>
<td>Project Leader</td>
<td>CIAT</td>
<td></td>
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<tr>
<td>13</td>
<td>Happy</td>
<td>Daudi</td>
<td>Agricultural research Officer</td>
<td>Naliendele Research Institute</td>
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<tr>
<td>14</td>
<td>Jean Claude</td>
<td>Rubyogo</td>
<td>Researcher – Seed systems, beans</td>
<td>CIAT</td>
<td></td>
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<tr>
<td>15</td>
<td>Martin</td>
<td>Masan</td>
<td>Value chains legumes, USAID FIF funded</td>
<td>NAFAKA</td>
<td></td>
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<tr>
<td>16</td>
<td>Bernadette</td>
<td>Majebele</td>
<td>Baseline study grain legumes for USAID and BMGF</td>
<td>Consultant IITA</td>
<td></td>
</tr>
<tr>
<td>17</td>
<td>Ken</td>
<td>Giller</td>
<td>Professor</td>
<td>Wageningen University</td>
<td></td>
</tr>
<tr>
<td>18</td>
<td>Esther</td>
<td>Ronner</td>
<td>Research assistant N2Africa</td>
<td>Wageningen University</td>
<td></td>
</tr>
<tr>
<td>19</td>
<td>Neema</td>
<td>Lazaro</td>
<td>Administration</td>
<td>IITA</td>
<td></td>
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<tr>
<td>20</td>
<td>Maria</td>
<td>Chang'a</td>
<td>Accountant</td>
<td>IITA</td>
<td></td>
</tr>
</tbody>
</table>
Left to right:
Lembris Laizer, Amos Projest, Patrick Ndakidemi, Freddy Baijukya, Harun Murithi, Amsalu Gebreselassi, Bernadette Majeabelle, Catherine Madata, Fen Beed, Esther Ronner, Ken Giller, Happy Daudi, Hussein Mansoor, Jeffrey Lewis, Charlie Riches, Jean-Claude Rubyogo

Not on picture: Beatus Malema, Martin Mason
Appendix C: Synopsis Soya ni Pesa project CRS

SOYA NI PESA
USDA FOOD FOR PROGRESS
Project Synopsis

The Soya Ni Pesa (Soybeans are Money) project is an initiative to strengthen the soybean value chain in Tanzania’s Southern Agricultural Growth Corridor (SAGCOT), by working with smallholder farmers and integrating them with markets, targeting especially the poultry industry. Implemented by Catholic Relief Services in conjunction with local Tanzanian partner organizations, the project will deliver inputs and training in production techniques, market information and business development to enable farmers to boost yields, add value and increase incomes through soybean cultivation. 11,250 farmers will receive orientation on soybean cultivation techniques, farm management, savings and lending, and will be linked to financial services providers and markets.

The project is based on the promotion of fundamental skills sets that have been shown to be a common need among farmer groups in resource-poor settings. The Soya ni Pesa project will build these skills in a sequential, integrated manner that increases farmers’ ability to engage with markets, harnesses group bargaining power, promotes innovation, and boosts resilience to market fluctuations and unpredictability. By stimulating production of a high-value crop, providing access to better market information, facilitating linkages with key stakeholders and buyers, and improving smallholder farmers’ business skills, the project will lead to increased value-added agricultural production, more developed markets, increased incomes and greater food security for Tanzanians.

The project will take a phased approach to building seed systems, gradually increasing availability of quality seeds until reaching its target of 11,250 farmers by the end of the 4 year project. It will link soybean production with the expected growth of the poultry industry in Tanzania, by facilitating linkages between farmers and key poultry processors, who are expected to purchase approximately 11,000 MTs of soybean grain by year 4. It will include complementary activities to support egg production by women’s groups, extending the linkages of the soybean value chain. The project will seek to integrate its activities with other agricultural development initiatives in the SAGCOT, including GOT, USAID, private sector, and other donor funded programs to ensure maximum impact and synergies.

The project will be implemented in Njombe, Songea, and Namtumbo districts.
Appendix D: Presentations

Ken Giller
Jean Claude Rubyogo
Happy Daudi
Hussein Mansoor
Catherine Matada
Jeffrey Lewis
Putting nitrogen fixation to work for smallholder farmers in Africa

N2Africa
www.N2Africa.org

Introduction to N2Africa

• 'Putting nitrogen fixation to work for smallholder farmers growing legume crops in Africa'
• Funds: Bill & Melinda Gates Foundation and Howard G. Buffet Foundation
• Research project led by Wageningen University; main partners IITA and CIAT-TSBF; many national partners
• Total funding US$22M - >90% to partners
• Originally eight countries in 2009
• Extension to Ethiopia, Tanzania, Uganda, Liberia and Sierra Leone

Main goal: increasing inputs from N₂-fixation

• Increase the area of land cropped with legumes (targeting of technologies)
• Increase legume productivity (agronomy, P-fertilizer)
• Select better legume varieties
• Select better rhizobium strains and inoculate
• Link to markets and create new enterprises to increase demand for legumes

N2Africa – target regions and legumes

West Africa
• Cowpea, groundnut, soybean

East & Central Africa
• Common bean, groundnut, soybean

Southern Africa
• Common bean, groundnut, soybean

Throughout all regions
• Forage legumes

N2Africa is a development to research project

• Dissemination and development are the core
• Monitoring & evaluation provides the learning
• Research analyses and feeds back

N2Africa’s approach

• Targeting of technologies:
  – From fields to farms and farming systems
  – From silver bullets to ‘best fits’

• In each N2Africa country:
  – Demonstration trials with best-bet technologies
  – Dissemination: package of legume seeds, inoculants and BNF-technologies for farmers to test
Putting nitrogen fixation to work for smallholder farmers in Africa

Genotype × Environment × Management

\[(G_L \times G_R) \times E \times M\]

Where:
- GL = legume genotype
- GR = rhizobial strain
- E = environment
  - climate (temperature x rainfall x daylength etc) – to encompass length of growing season etc.
  - soils (nutrient limitations, acidity and toxicities)
- M = management
  - agronomy – inoculation, seeding rates, plant density (row spacing etc.), weeding, P fertilizer
  - (diseases and pests are also a function of G x E x M...)

The need for good agronomy

Groundnut on a smallholder farmer’s field in Malawi

Wide row-spacing means the crop uses less than half of the available radiation

Response to P and inoculation with soybean in DRC

Potassium deficiency? – in plots without KCl
Soybean response to P and inoculation in Nigeria

Problem: non- or poorly responsive soils

N Africa demonstration trial results in Ghana and Nigeria 2010

Double pot experiments - Nigeria

- Mg
- P
- micronutrients
control

Complete Control  - P       - K       - Mg     - Ca      - S   - Micro

Successes after two years

• \((G_a \times G_b) \times E \times M\) is key to significant yield increase and benefits on farms across all regions
• Often doubling or more of yields with groundnut, cowpea and common bean with small amounts of P
• With soybean clear interactions between small amounts of P fertilizer and inoculation (I) to demonstrate strong P \(\times\) I interactions in the field – neither P or I alone is enough with soybean

Guided by farming systems analysis

Putting nitrogen fixation to work for smallholder farmers in Africa
### Zooming in, where will value chains work?

#### Farm types to explore options, example from Malawi

**Vihiga Migori**

**Farm area (ha)**

- FT5: 0.5 ha
- FT4: 0.5 ha
- FT3: 0.9 ha
- FT2: 6.9 ha
- FT1: 2.8 ha

**Resource endowment**

- FT5: 0.5 ha, 2.7 ppm P, 0.12 cmol K
- FT4: 0.5 ha, 5.5 ppm P, 0.19 cmol K
- FT3: 0.9 ha, 3.5 ppm P, 0.08 cmol K
- FT2: 6.9 ha, 10.6 ppm P, 0.18 cmol K
- FT1: 2.8 ha, 7.0 ppm P, 0.15 cmol K

**N2Africa**

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**N2Africa**

### Conclusions

1. Good (G, - G) key, but E = M overiding
2. Success depends on good technology and market linkages
3. Deploying science outputs at scale gives major learning on priorities and targeting
4. Need attention to non-responsive soils
5. Need better ex ante methods for advising policy and development agencies
6. Legume nitrogen fixation has a great role to play in African agriculture

### N2Africa

**What’s new for Phase 2?**
Moving forward and starting afresh

- Federal structure
  - All expertise within countries
  - Common framework and tools
  - Coordination and support team
- Countries not on the BMGF priority list
  - Invested in building capacity (both human and physical)
  - Moderate funding from new BMGF grant
  - Actively seeking funding
- Much stronger role of NARES
- Increased attention to forages

Partner countries for N2Africa

N2Africa in Ethiopia, Uganda and Tanzania

- Background reports written on past research and current activities (Esther Ronner)
- Exploratory visits
- Workshops held
  - with ILRI in Ethiopia, IITA in Uganda and Tanzania
- Plans developed – initial discussions with partners
- Co-funding through Dutch Embassies
- Initial seed multiplication, inoculation trials on chickpea
- Pilot grants for 2013?

Development to research and adaptation

- Development through D&D at scale is the core
- M&E is provides the learning
- Research analyses and feeds back
- Farmers adapt and adopt

N2Africa as a large experiment

- Baseline information
- Use a randomised control trial approach
- Monitoring and Evaluation is key
- Analysis within and across countries
- Expanding to Ethiopia, Tanzania and Uganda

Increasing reach through partnerships

- Dissemination and input/output markets through partnerships
- No free seed!
  - Focus on sales of through small packs with inoculant
- New blends for non-responsive soils (Yara, MEA)
N2Africa as an experiment

- Use a randomised control trial (RCT) approach
  - Selection of locations
  - Selection of villages within locations
  - Farms within villages
  - ...
- Lead with “D&D trial” approach
  - Follow with agronomic experiments in feedback loops
  - Distributed mother & baby approach
- Strategic analysis of \((G_l \times G_r) \times E \times M\) across \(E\)
- Increased focus on local farmers’ adaptation

For updates see

www.N2Africa.org

Lots of video resource materials
N2Africa Podcaster - Monthly Newsletter
Overview of Bean Research in Tanzania
Jean Claude Rubyogo

N2 Africa Workshop
Morogoro Tanzania
November 6-7th, 2011

Importance of beans
• Per capita bean consumption is 19.3kg, contributing 16.9% protein and 7.3% calorie in human nutrition.
• It is a rich source of vitamin B, calcium, iron, zinc copper & magnesium and contains 18-30% protein.
• In Tanzania, beans account for 71% of leguminous protein in diets and 75% of areas under legumes.
• However average farm yield is lower about Kg 750/ha

Cont; Introduction
• To a larger extent, the crop is grown by smallholder farmers under quite diverse farming systems and agro-climatic conditions; both for household food requirements and income generation.

Major common bean production regions in Tanzania
The highest concentrations are located in the:
- Northern zone (Kilimanjaro, Arusha, Manyara, Tanga regions)
- Southern Highlands zone (Mbeya, Ruvuma, Iringa, Rukwa regions)
- Lake zone (Kagera region)

Agricultural Research Institutes/institutions working on beans
1. Lake Zone (Maruku ARI)
2. Northern Zone (SARI)
3. Eastern Zone (SUA)
4. Southern Highlands (ARI-Uyole)

Main Legumes producing regions

Regions

Beans
Pigeon peas
Cowpeas
Groundnuts

0 20 40 60 80 100 Metric Tonnes
National Bean Breeding

- Breeding (crosses/hybridization), Seed multiplication, nursery evaluations are done by Breeders at:
  - Selian A.R.I (medium altitude zone)
  - Uyole A.R.I (High altitude zone)
  - Sokoine University (Low altitude zone)

Project Objective

- To address nutrition and health, food security, market challenges and environmental stresses in order to contribute to improved livelihoods and create incomes of resource poor small holder families in Tanzania

Specific Objective

- Identify and develop opportunities, strategies and technologies to improve bean productivity and product quality in ways that contribute to more resilient and sustainable land use by resource poor farmers

Major Themes

1. Approaches that contribute to more resilient and sustainable agro-ecosystems
2. Improve nutrition security and health of vulnerable communities
3. Linking farmers to equitable and sustainable markets
4. Reaching end users
5. Capacity building and knowledge management for policy and advocacy

Current and future risks to bean production associated with major biotic stresses

<table>
<thead>
<tr>
<th>Screening for disease and pest resistance/tolerance</th>
<th>Bean Stem Maggot (BSM), Aphids</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>BCMV, rust, CBB, Anthracnose and Angular Leaf Spot (ALS)</td>
</tr>
</tbody>
</table>

Current and future risks to bean production associated with major abiotic stresses

| Screening for tolerance to poor soils and drought | Expanding the climbing technologies (varieties and staking techniques) |
Why Climbing beans?

- Rwanda has little arable land (0.1 ha / capita)
- Climbing beans “extend” land

Market access for beans: Research and facilitation

Some marketable bean types

- Breeding for specific market

Breeding for Higher Iron and Zinc Content

Bean Genotypes with
- Initially above 70 ppm for Fe and 30 ppm for Zn
- Now some genotypes have above 90 ppm for Iron and 45 ppm for Zinc (being tested)

<table>
<thead>
<tr>
<th>Type</th>
<th>Variety Name</th>
<th>Seed colour</th>
<th>Seed size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bush</td>
<td>Lyamungu 85</td>
<td>red mottled</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Lyamungu 90</td>
<td>red mottled</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Selian 94</td>
<td>Pink Mottled</td>
<td>Medium</td>
</tr>
<tr>
<td>Bush</td>
<td>JESCA</td>
<td>purple speckled</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Selian 97</td>
<td>red</td>
<td>Large</td>
</tr>
<tr>
<td>Climber</td>
<td>Selian 05,</td>
<td>Khaki</td>
<td>Small</td>
</tr>
<tr>
<td>Climber</td>
<td>Selian 06</td>
<td>Purple</td>
<td>Medium</td>
</tr>
<tr>
<td>Climber</td>
<td>Cheupe</td>
<td>White</td>
<td>Medium</td>
</tr>
<tr>
<td>Bush</td>
<td>Kabarima</td>
<td>Calima</td>
<td>Large</td>
</tr>
<tr>
<td>Climber</td>
<td>Uyole 84</td>
<td>Cream, small</td>
<td>Small</td>
</tr>
<tr>
<td>Bush</td>
<td>Uyole 94</td>
<td>red striped on cream background</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Uyole 96</td>
<td>Dark Red</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Uyole 98</td>
<td>Orange</td>
<td>medium</td>
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</table>

Cont. BEAN TYPES & MARKET PREFERENCES OF RELEASED VARIETIES

<table>
<thead>
<tr>
<th>Type</th>
<th>Variety Name</th>
<th>Seed colour</th>
<th>Seed size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bush</td>
<td>Uyole 03</td>
<td>cream coloured mottled</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Uyole 04</td>
<td>cream</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>BILFA</td>
<td>Cream</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Kabiankenti</td>
<td>Khaki</td>
<td>Medium</td>
</tr>
<tr>
<td>Bush</td>
<td>Wanza</td>
<td>Khaki</td>
<td>Medium</td>
</tr>
<tr>
<td>Bush</td>
<td>Nano</td>
<td>Orange</td>
<td>medium</td>
</tr>
<tr>
<td>Bush</td>
<td>Rojo,</td>
<td>Red</td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Ushindi</td>
<td></td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>Pesa</td>
<td></td>
<td>Large</td>
</tr>
<tr>
<td>Bush</td>
<td>SUA 90</td>
<td></td>
<td>Large</td>
</tr>
</tbody>
</table>
Seed systems

Partnership relatively better developed at ARI Uyole and SARI – Northern Zone
- Farmers self help groups
- Individual entrepreneurs
- NGOs/Church based
- ASA
- Use of small packs to disseminate faster

Integrated Soil Fertility Management (ISFM) in Southern Highlands

ISFM (evaluation of levels of FYM + inorganic fertilizer or tolerant genotypes in acidic soil + inorganic fertilizer levels and Minjingu Rock phosphate):

5 ton FYM + 15 kgN + 30P205 (promising in various in agro-ecosystems).

Other areas of interest

System integration
Cereal + beans systems
- Intercropping maize + beans (less aggressive climbing beans)
- Rice + beans (rotation- use of residual moisture for both early maturing dry beans and snap – French beans)
- Use of crop residues for livestock
- Labor saving tools

Donors partnership/Focus

<table>
<thead>
<tr>
<th>Donors /Supporters</th>
<th>Focus</th>
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<tbody>
<tr>
<td>Government of Tanzania</td>
<td>Bean Sector Development</td>
</tr>
<tr>
<td>CIAT-PABRA-CIDA/SDC</td>
<td>Entire value chain</td>
</tr>
<tr>
<td>CIAT-TLLI-BMGF</td>
<td>Breeding for drought and Seed systems</td>
</tr>
<tr>
<td>CIAT-McKnight Foundation</td>
<td>Climbing beans, Seed systems and Bruchids</td>
</tr>
<tr>
<td>Africa Rising</td>
<td>Systems Intensification (Northern Zone)</td>
</tr>
<tr>
<td>CRSP/DGP</td>
<td>Breeding SUA</td>
</tr>
<tr>
<td>AGRA</td>
<td>Breeding+ Soil health/N2 Fixation (SHT)</td>
</tr>
</tbody>
</table>
Groundnut varieties improvement for yield and adaptation, human health and nutrition

OILSEEDS DEPARTMENT

N2AFRICA WORKSHOP
6 and 7 November, 2012
Morogoro, Tanzania

Team members and Collaborators

• NARS Team members
  • Dr. O. Mponda – ZRC, Head Oilseeds and Principal ORP Breeder
  • Dr. E. Kafiriti – ZDRD, Principal ORP Agronomist
  • Juma Mfauume – Groundnut Breeder
  • Happy Daudi – Sesame Breeder (On MSc studies)
  • Joseph Nzunda – Agronomist
  • Charles Mhandawe – PAFO – Breeding
  • Joane Kasuga – ARO – Pathology
  • R.O. Kapinga – PAFO, O/I Nachinngwea – Breeding
  • Jackline Shayo – MSc student – SUA

• Collaborators
  • ARI Hombolo, Makutopora, Ukiriguru, Ilonga
  • Dr. E. Monyo – ICRISAT Malawi
  • Dr. Nick Nathaniels – Dutch Management
  • District Councils – Southern Zone, C2, L2
  • NGOs – ROSDO-Malawi, Dutch Connection,
  • Media – TBC, ITV, EATV, Mtukwao Radio, Radio Info-Mtwara

The major legumes projects taking place are

• 1. Tropical legumes 1 - concentrating on molecular breeding, drought and disease phenotyping
• 2. Tropical Legumes 2 - Concentrating on conventional breeding and seed systems
• 3. McKnight Groundnut Breeding and aflatoxin Project - At Naiendele mainly developing new varities with resistance to foliar diseases and aflatoxin awareness/mitigation
• 4. Bambara groundnut project at Naiendele - developing new varities and agronomic practices and issues of value chain upgrading recipe development to increase utilisation

Groundnut breeding Objectives

• High yielding farmer and market-acceptable groundnut varities with resistance to foliar/viral diseases and aflatoxin contamination developed
• Nutritional status, dietary diversity, human health and mycotoxin contamination problem spatially characterized
• Adoption rates of improved farmer and market-acceptable varities and production technologies enhanced
• Capacity of partners for management of mycotoxins in food, variety development and enabling policy environment enhanced.

Project Key achievements/findings

• Reported under 4 Key themes:
  – Variety Development
  – Aflatoxin Research
  – Technology Exchange
  – Capacity Building

Variety Development:

➢ 12 local varieties were collected from groundnut producing areas
➢ 38 crosses introgressing new sources of, rust and GRD, drought resistance were produced during 2010/11 season also seed size, oil content
➢ F1 from these crosses are being advanced
➢ 300 genotypes Reference set evaluated for rust and GRD
➢ 132 varieties evaluated for yield and adaptability and farmer market traits
Identified promising varieties

High yielding and rust disease resistant - ICGV SM 0557, ICGV SM 06711 and CG-7, ICGV-SM 08573, ICGV-SM 08588, ICGV 08582, ICGV SM 06771 and ICGV-SM 94114, ICGV-SM 90092, ICGV-SM 06711, ICGV-SM 05616, 86-87/175 (b) and ICGV-SM 06711

- High yielding and rosette resistant
- ICGV-SM 03516, ICGV-SM 03514 and ICGV-SM 03517, ICGV-SM 96566, ICGV-SM 05558
- ICGV-SM 07520, ICGV-SM 07518, ICGV-SM 99568

Participatory variety selection - Virginia

Pod yield vs Preference ratings

Technology dissemination

- 50 farmer research groups (FRG) 750h produced and they supply to their community 185t annually, - of which 40t variety Pendo (ICGMS 33) was sold to ASA.
- 5,080 kg of breeder seed for Pendo, Mnanje, Mangaka etc. produced.
- 2 seed fairs organized in Nanyumbo and Tunduru
- 1 Farmer field days 5-7 May 2011 Nahawara, Nanyumbo
- Participated in Agricultural shows 8-8, World Food Day
- Radio 30 and 15 TV Programmes technology promotion

Aflatoxin studies
Model for understanding Risk of Contamination

- Social factors
- Crop Management
- Soil fungi
- Grain Contamination

Occurrence and Distribution of Aflatoxin in Tanzania - Crops and number of samples collected

<table>
<thead>
<tr>
<th>District</th>
<th>Number of gnut samples</th>
<th>Number of maize samples</th>
<th>Num of cassava samples</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bahi</td>
<td>68</td>
<td>44</td>
<td>0</td>
<td>112</td>
</tr>
<tr>
<td>Bukombe</td>
<td>81</td>
<td>68</td>
<td>2</td>
<td>151</td>
</tr>
<tr>
<td>Nanyumbu</td>
<td>87</td>
<td>46</td>
<td>5</td>
<td>138</td>
</tr>
<tr>
<td>Total</td>
<td>236</td>
<td>158</td>
<td>7</td>
<td>401</td>
</tr>
</tbody>
</table>

Mean AFB1 distribution by districts

- Groundnuts seems to be the most contaminated in all districts
- Contamination range for gnut was from a min 0 - 2591 ppb with a mean of 113 ppb
- Maize also ranged from 0 - 466 and a mean of 118 ppb
- This reveals that households are exposed to levels above established safety limit of 20 ppb

Distribution of aflatoxin contamination in farm samples

<table>
<thead>
<tr>
<th>Contamination (ppb)</th>
<th>% contamination by crop</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>groundnut</td>
</tr>
<tr>
<td>0-4</td>
<td>33.05</td>
</tr>
<tr>
<td>4.1 – 10</td>
<td>33.90</td>
</tr>
<tr>
<td>10.1 – 20</td>
<td>14.83</td>
</tr>
<tr>
<td>20.1 – 100</td>
<td>5.08</td>
</tr>
<tr>
<td>100</td>
<td>13.14</td>
</tr>
</tbody>
</table>

Approx 18% of all households consuming groundnuts in the target hh are exposed to levels beyond established safety
Approx 20% of maize consumed is similarly exposed.

Implications of Project findings

- AFB1 contamination levels in food have been found to be a significant problem and is likely to indicate AFB1 exposure to the public.
- Intervention work should target management strategies for reducing AFB1 load in food
  - Low-cost measures like proper drying and storage on raised pallets, if done consistently, reduces AFB1 in food – this is amenable to quick implementation as breeding progresses

Aflatoxin mitigation

- Farmers and traders need to be aware of what they are dealing with, in terms of the risk of aflatoxin to themselves, their families and customers as well as being involved in finding solutions.

- As genetic resistance is not absolute, improved varieties MUST be adopted alongside integrated aflatoxin management options to protect consumers.
Using a Value Chain Approach to Investigate Groundnut Marketing with Particular Emphasis on Aflatoxin Awareness and Control

Groundnut Export Value Chain

- Groundnuts exported mainly as shelled nuts.
- In 2008, Tanzania officially exported nearly 15,000 tonnes of shelled groundnuts.
- Tanzania was world’s 9th largest exporter.
- But unit value was lowest of world’s top 20 exporters.

Controlling Aflatoxin: Findings

- Exporters are only value chain actors aware of aflatoxin
- Producers may receive a lower price due to reputation of Tanzanian groundnuts being infected
- Higher costs incurred due to transport of mouldy kernels to Dar for sorting; chickens at risk
- Farmers store pods polypropylene sacks, which could increase aflatoxin level
- Many Dar-based agencies have expertise to advise on managing aflatoxin; unaware of NARI’s work
- Tanzania has representative on new USDA Aflatoxin initiative to control aflatoxin in Africa.

Top 20 Groundnut Exporters, 2008

<table>
<thead>
<tr>
<th>Rank</th>
<th>Country</th>
<th>Quantity (tonnes)</th>
<th>Value (1,000 US$)</th>
<th>Unit value (US$/tonne)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>India</td>
<td>293,128</td>
<td>274,154</td>
<td>935</td>
</tr>
<tr>
<td>2</td>
<td>China</td>
<td>187,051</td>
<td>230,183</td>
<td>1,230</td>
</tr>
<tr>
<td>3</td>
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<td>1,214</td>
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<td>80,287</td>
<td>137,060</td>
<td>1,711</td>
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<tr>
<td>6</td>
<td>Nicaragua</td>
<td>77,973</td>
<td>90,508</td>
<td>1,155</td>
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<td>7</td>
<td>Brazil</td>
<td>44,361</td>
<td>50,586</td>
<td>1,140</td>
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<td>8</td>
<td>UK</td>
<td>15,375</td>
<td>15,790</td>
<td>991</td>
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<td>9</td>
<td>South Africa</td>
<td>19,209</td>
<td>19,907</td>
<td>1,047</td>
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<tr>
<td>10</td>
<td>Vietnam</td>
<td>14,300</td>
<td>13,700</td>
<td>958</td>
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<td>11</td>
<td>Paraguay</td>
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<td>12</td>
<td>Belgium</td>
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<td>9,395</td>
<td>1,496</td>
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<tr>
<td>13</td>
<td>Gabon</td>
<td>19,200</td>
<td>8,200</td>
<td>436</td>
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<tr>
<td>14</td>
<td>Singapore</td>
<td>8,000</td>
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<td>1,140</td>
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<td>15</td>
<td>Australia</td>
<td>3,964</td>
<td>7,254</td>
<td>1,821</td>
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<tr>
<td>16</td>
<td>Bolivia</td>
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<td>6,058</td>
<td>1,496</td>
</tr>
<tr>
<td>17</td>
<td>ania</td>
<td>7,684</td>
<td>6,138</td>
<td>1,471</td>
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<td>18</td>
<td>Spain</td>
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<td>5,974</td>
<td>1,794</td>
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<td>19</td>
<td>Uzbekistan</td>
<td>6,461</td>
<td>5,545</td>
<td>858</td>
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</tbody>
</table>

Source: FAOSTAT

Innovative communication media and methods for more effective aflatoxin mitigation, variety uptake and use interventions in groundnut in Malawi and Tanzania 2010-11
Objectives

To gain insight into how groundnut stakeholders interact now and identify opportunities for communication pilot media and processes for development and testing

Successes

• Increased understanding of objectives of and connections between different groundnut value chain stakeholders that can help direct ICMM interventions for greater relevance and impact
• Initial positive experience of more participatory and innovative methods to develop informative face-to-face and radio-based communication initiatives
• Closer relationship with local media/radio organisations that will facilitate collaboration on production, testing and monitoring of responses to communication events.
• Increased appreciation of video as an complementary way to share responses of beneficiaries to project activities at project meetings.
• Experience with bringing together diverse stakeholders to debate and commit to action to advance the aflatoxin mitigation and promote improved groundnut varieties.

Capacity Building

– Athanas Minja training to MSc level at SUA on Groundnut pathology – McKnight Foundation CCRP
– Juma Mfaume trained to MSc level at SUA – Trained by TL II groundnut Breeding
– Happy Daudi – training to MSc level on Breeding by COSTECH
– Radio Debate on Aflatoxin awareness and mitigation and Improved varieties for better uptake
– Irrigation system under construction
– Aflatoxin disease survey
– Adoption survey – team training
– Agroclimatic Analysis
– Value chain analysis

Phase I varieties - Tanzania
Grain Legumes Strategy for Tanzania

Important grain legumes
- Beans
- Groundnuts
- Pigeonpeas
- Cowpeas
- Chickpeas
- Bambara groundnuts
- Greengram
- Soybeans

Legume production and demand statistics

<table>
<thead>
<tr>
<th>Parameters</th>
<th>Beans</th>
<th>Chickpeas</th>
<th>Cowpeas</th>
<th>Groundnuts</th>
<th>Pigeonpeas</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average area (ha)</td>
<td>720,000</td>
<td>470,000</td>
<td>490,000</td>
<td>420,000</td>
<td>400,000</td>
</tr>
<tr>
<td>Average production (MT)</td>
<td>467,000</td>
<td>31,000</td>
<td>63,000</td>
<td>293,870</td>
<td>100,000</td>
</tr>
<tr>
<td>Average yield (current, kg/ha)</td>
<td>670</td>
<td>447</td>
<td>333</td>
<td>718</td>
<td>610</td>
</tr>
<tr>
<td>Average yield (2015, kg/ha)</td>
<td>1000</td>
<td>800</td>
<td>800</td>
<td>820</td>
<td>850</td>
</tr>
<tr>
<td>National demand (MT)</td>
<td>472,906</td>
<td>120,000</td>
<td>63,000</td>
<td>93,766</td>
<td>150,000</td>
</tr>
<tr>
<td>Expected growth of production / annum (%)</td>
<td>9</td>
<td>5</td>
<td>-10</td>
<td>4.2</td>
<td>6.45</td>
</tr>
<tr>
<td>Proportion of production sold (%)</td>
<td>60</td>
<td>70</td>
<td>10</td>
<td>70</td>
<td>60</td>
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</table>

Legumes productivity and constraints

<table>
<thead>
<tr>
<th>Crop</th>
<th>Constraints</th>
</tr>
</thead>
<tbody>
<tr>
<td>Groundnuts</td>
<td>Diseases: Leaf spots-ELS, LLS, Rust, Rosette, Aflatoxin, drought, seed, market, value addition</td>
</tr>
<tr>
<td>Pigeonpeas</td>
<td>Disease: Fusarium wilt, insect-pest, seed, market, value addition</td>
</tr>
<tr>
<td>Cowpeas</td>
<td>Disease/insects, drought, market, value addition</td>
</tr>
<tr>
<td>Soybean</td>
<td>Disease/insect-pest, seed, market, value addition</td>
</tr>
<tr>
<td>Chickpeas</td>
<td>Disease: Fusarium wilt, Dry root rot, Ascochyta blight, seed, market, value addition</td>
</tr>
<tr>
<td>Beans</td>
<td>Diseases, insect-pests, Seeds, chemicals, poor soil fertility</td>
</tr>
</tbody>
</table>

Dominant varieties

<table>
<thead>
<tr>
<th>Variety</th>
<th>Chickpeas</th>
<th>Cowpeas</th>
<th>Groundnuts</th>
<th>Pigeonpeas</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>91, 92, 93</td>
<td>introductions</td>
<td>91, 92, 93</td>
<td>introductions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>new introductions</td>
<td>91, 92, 93</td>
<td>новых introductions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>from ICARDA and ICRISAT</td>
<td>91, 92, 93</td>
<td>новых introductions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>from ICRISAT and ICARDA</td>
<td>91, 92, 93</td>
<td>новых introductions</td>
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<tr>
<td></td>
<td></td>
<td>from ICRISAT and ICARDA</td>
<td>91, 92, 93</td>
<td>новых introductions</td>
</tr>
</tbody>
</table>
Socio-economic constraints

- Poor access to input and output markets;
- Limited access to seed of improved varieties and other agricultural inputs,
- Limited access to extension information and a general lack of market information,
- Export markets especially for groundnuts have been greatly constrained by stringent aflatoxin standards set by importing countries.
- High transaction costs due to collection from a large number of smallholder farmers resulting in grain of mixed quality leading to low prices

Organization constraints

- Poor product grading and standardization;
- Inadequate market infrastructure;
- Unstructured markets of inputs and outputs; and
- Poor land tenure system that is not supportive of farmers use of land to borrow finances for development.

Strategic partners

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>IRRSIE, IBPGR, CIM, Makerere University</td>
<td>Provide improved legume germplasm and breeding populations; Capacity building through training. Research on effective methods for technology dissemination. Provide testing bags control of bruchid/weevils - ‘Trilene’ farmers.</td>
</tr>
<tr>
<td>Farmer Cooperatives Mangaka Primary society/AMCOS, Farmer research groups</td>
<td>Seed production and dissemination</td>
</tr>
<tr>
<td>NGOs: (Diseases, CARE, World Vision, CRI, Achilles, WVD, KMAS, Dutch/Canada, RODDO District Councils)</td>
<td>Facilitate introduction of new varieties, development legumes market value chain, resource contributions, Informed seed production and dissemination of proven technologies</td>
</tr>
<tr>
<td>NGOs – groundnut processors • Mikindani Women Group • Bantu Food Processing and Olam • Malindo Processors</td>
<td>Processing and commercialization of seed and products</td>
</tr>
<tr>
<td>TOSCI – Tanzania Official Seed Certification Institute</td>
<td>Variety release, seed certification services and quality control</td>
</tr>
<tr>
<td>ASA – Agricultural Seed Agency</td>
<td>Seed systems support, helping Collaborating NGOs and CBOs with Quality seed production/monitoring</td>
</tr>
<tr>
<td>Department of Agricultural Extension Services</td>
<td>Provision of guidance in crop production technologies and associated packages</td>
</tr>
<tr>
<td>OILAM Tanzania Ltd Export Trading Cereals and Mixed Produce Board</td>
<td>Capacity to distribute seeds and contract farmers; Aflatoxin awareness, Marketing, Grades and standards, contract growing</td>
</tr>
<tr>
<td>Media TBC, ITV, Star TV Local radio FM</td>
<td>Capacity to create awareness and publicize improved seeds and technologies, grades and standards</td>
</tr>
</tbody>
</table>

Capacity building needs (staff, infrastructure):

- Infrastructure for seed increase & storage, technology dissemination,
- Trainings on production technology, seed production and seed storage
- MSc and PhD level training of scientists and technicians involved in legumes improvement.
- Loan accessibility capacity building for progressive farmers FRG, PMG, SME, input/output marketing companies and MoA staff involved in technology dissemination
- Business planning and marketing training MoA staff and legumes entrepreneurs
- Legume product grading and standardization for cooperative officers, extension officers, farmers, processors, vendors
- Contracting/Price negotiation skills and establishment of price negotiation fora
- Policy briefs training for researchers and extension

Processing & storage requirements / Market opportunities

- Development of bulk production clusters to attract private investment in setting up of processing factories.
- There is a need to improve seed storage infrastructure due to the extensive damage caused by seed weevils (bruchid).
- Large-scale cleaning and grading facilities to improve the grain quality.
- Efficient storage system to avoid distress sales.
- Establishment of warehouse facilities to attract credit based on assured repaying capacity.
- Linking producing communities with markets in distant locations is desirable.
Mechanization as it relates to timely planting/harvesting and processing

- Deep ploughing during summer helps for soil inversion and destroys hibernating insects.
- Strippers, Shellers, and Dehullers are needed to process the grain for local and regional markets and value addition.
- For some legumes such as soybean and groundnut, availability of oil pressers would be desirable to start small-scale businesses by household, particularly women.

Environmental / sustainability issues:

- Legumes improves soil fertility and thereby less dependence on in-organic fertilizers.
- Resistant varieties to biotic and abiotic stresses will enhance optimal use of natural resources and avoid indiscriminate use of pesticides

M&E

- Baseline study for which project progress can be gauged;
- Monitoring visits during the cropping season;
- Farmer-scientist interactions during project monitoring;
- Annual in-country review and planning meetings;
- Regional planning and reporting workshops;
- Adoption and diffusion studies.

Perspectives for phase 2

- Tanzania has an especially wide range in agro-ecologies under legumes production.
- Six of the eight major agro-ecologies found in Tanzania Naliendele (Mtwara), UKiriguru (Mwanza), Ilonga (Kilosa), and Selian (Arusha) Agricultural Research Institutes are the key Legumes Research Coordinating Centres and has well motivated scientists,
- Irrigation system under support of TL1-TLII and the government is being improved for water supply.
- Released 9 varieties during phase I and now need bulking and fast tracking its availability to farmers
- Superior legumes germplasm identified in phase I need to be further evaluated for release.
BEANS and SOYABEAN

Improvement in Southern Highlands of Tanzania

(A) COMMON BEANS-(Problems: disease, insects, markets and strong farmers, traders and consumer preferences)

Improvement of three classes for specific markets.

(a) Kablanket (Soya)

This class is very important in local and urban markets in Tanzania five (5) parents used in combination of three (3) parents per population.

*Progress (2011/2012 Season)*

- Currently at F5 Generation
- Early generation yield trials conducted at Uyole and Mitahulo in 2012
- Preliminary yield trials for selected lines at 7 sites
- 2 best lines have been included in on-farm trials in Mbeya, Rukwa, Iringa and Ruvuma regions.

(b) Large white (LW) are common in rukwa region and Mbozi; have good market in Zambia

Four (4) parents used in combination of 3 parents per population

*Progress (2011/2012 Season)*

- Currently at F5 generation
- Early generation yield trial conducted at Uyole, Mhimba, Milundikwa and Mitahula
- On farm trials in Mbozi, Rungwe, Nkansi and Sumbawanga

2012/13 SEASON

- Advanced yield at Trials at 7 sites
- Best lines included in on-farm trials and Mbeya, Iringa, Rukwa and Ruvuma regions

(B) SOYABEANS

Problems Rust, Bacterial Blight viruses, Insect Pests, Target disease is rust

Multiple cross made in combination of 2-3 parents per population

*Progress 2011/12 Season*
- 7-10 trials planted at six sub-stations
- 15 trials planted at Uyole
- On-farm trials planted at

**2012/2013 Season**

- Trials at 7 sites
- On-farm trials in Mbeya, Iringa, Njombe, Rukwa and Ruvuma regions

(C) Promotional and Seed increase

2 varieties each for beans and 0.5 kg Soyabean planted at every on farm trial sites

(D) Seed related activities

(E) Plans for Dus and NPT

Stakeholders: Extension, NGOs, CARITAS/CRS farmers, Research and Others, Government of Tanzania (General)

Funding: McKnight (Beans), AGRA (Soya)
AGRICULTURAL PARTNERSHIPS IN TANZANIA

“Business as Unusual”

WHY BUSINESS AS UNUSUAL?

• Because, despite great potential, good policies and massive investment, existing systems have not worked as well as they could

• Insufficient trust, goodwill and communication to pull the different actors together

• Everyone works in their own ‘box”

PUBLIC-PRIVATE PARTNERSHIPS

• Require shared objectives

• Need each partner to forego specific short-term interests for the long-term benefits

• Risk creating a Personal and Political Preferences type of PP

• Require the coordination skills for herding cats

SOFT ACTIONS

• Helping partners feel comfortable outside their usual comfort zones

• Providing an open, reliable, ‘sector neutral’ framework within which to work

• Recognizing different incentives for different actors to take part

• Show benefits of cooperation, collaboration and coordination

• Just because it can’t be counted does not mean it does not count

AGRICULTURAL PARTNERSHIPS IN TANZANIA

• ASDP has Private Sector Development component – has not been effectively implemented

• Agricultural private sector poorly organised

• TANZANIA AGRICULTURAL PARTNERSHIP developed under ACT

• COMMODITY INVESTMENT PLANS as part of DADPs

• SAGCOT
THE SAGCOT AREA

THE SAGCOT STRATEGY

- Focus on high potential opportunities linked to the infrastructure ‘spine’
- A critical mass of commercial small-scale and large-scale agriculture
- Improvements throughout selected value chains
- Facilitate a range of different appropriate financial mechanisms

SAGCOT CLUSTER AREAS

THE SAGCOT TARGETS FOR 2030

- 680,000 MT of field crops - maize, soya and wheat
- 630,000 MT of rice
- 4.4 million MT of sugar cane
- 3,500 MT of red meat
- 32,000 MT of high value fruit and vegetables

POSSIBLE N2 SOYA PARTNERS

<table>
<thead>
<tr>
<th>Public Sector</th>
<th>Private Sector, NGOs, Farmers’ Organisations and Partnerships</th>
<th>Commercial Operators</th>
</tr>
</thead>
</table>
| Ministry of Agriculture, Food Security and Cooperatives | SAGCOT | Small-scale farmers
| Ministry of Trade and Industry | Catholic Relief Services | - Farmers’ Groups, Outgrowers, Contract Farmers |
| RUBADA | TechnoServe | - Large-scale farms |
| SICO | RUDI | - Saloum Farming, SAD Hill Agriculture, Kisolanza, KPL, Rutuba… |
| Sokoine University of Agriculture, Nelson Mandela | MVIVATA | - Traders and Millers |
| International Research Organisations | ANSAF | - Power Foods, Mt Meru, ETL, METI... |
| CGIAR, IITA, ILRI, IFDC, | Tanzania Agricultural Partnership | - Input Companies |
| | Agricultural Council of Tanzania | SEEDCO, Syngenta, Pannar, YARA, MEA, Minjingu... |
| | Tanzania Chamber of Commerce Industry and Agriculture | |
SAGCOT LESSONS SO FAR

- Organisations find Business as Unusual very difficult
- Donors can’t take short cuts
- Partner ‘loyalty’ is uncertain
- Progress with concept even if the institution and financial arrangements are not ready
- Start with vision, but get progress in the field
- It is essential to Manage Expectations

THANK YOU
List of project reports

1. N2Africa Steering Committee Terms of Reference
2. Policy on advanced training grants
3. Rhizobia Strain Isolation and Characterisation Protocol
4. Detailed country-by-country access plan for P and other agro-minerals
6. Plans for interaction with the Tropical Legumes II project (TLII) and for seed increase on a country-by-country basis
7. Implementation Plan for collaboration between N2Africa and the Soil Health and Market Access Programs of the Alliance for a Green Revolution in Africa (AGRA) plan
8. General approaches and country specific dissemination plans
9. Selected soybeans, common beans, cowpeas and groundnuts varieties with proven high BNF potential and sufficient seed availability in target impact zones of N2Africa Project
10. Project launch and workshop report
11. Advancing technical skills in rhizobiology: training report
12. Characterisation of the impact zones and mandate areas in the N2Africa project
13. Production and use of Rhizobial inoculants in Africa
14. Adaptive research in N2Africa impact zones: Principles, guidelines and implemented research campaigns
15. Quality assurance (QA) protocols based on African capacities and international existing standards developed
16. Collection and maintenance of elite rhizobial strains
17. MSc and PhD status report
18. Production of seed for local distribution by farming communities engaged in the project
19. A report documenting the involvement of women in at least 50% of all farmer-related activities
20. Participatory development of indicators for monitoring and evaluating progress with project activities and their impact
21. Suitable multi-purpose forage and tree legumes for intensive smallholder meat and dairy industries in East and Central Africa N2Africa mandate areas
22. A revised manual for rhizobium methods and standard protocols available on the project website
23. Update on Inoculant production by cooperating laboratories
24. Legume Seed Acquired for Dissemination in the Project Impact Zones
26. Memoranda of Understanding are formalized with key partners along the legume value chains in the impact zones
27. Existing rhizobiology laboratories upgraded
28. N2Africa Baseline report
29. N2Africa Annual country reports 2011
34. Facilitating large-scale dissemination of Biological Nitrogen Fixation
35. Dissemination tools produced
36. Linking legume farmers to markets
37. The role of AGRA and other partners in the project defined and co-funding/financing options for
scale-up of inoculum (banks, AGRA, industry) identified
38. Progress Towards Achieving the Vision of Success of N2Africa
39. Quantifying the impact of the N2Africa project on Biological Nitrogen Fixation
40. Training agro-dealers in accessing, managing and distributing information on inoculant use
41. Opportunities for N2Africa in Ethiopia
42. N2Africa Project Progress Report Month 30
43. Review & Planning meeting Zimbabwe
44. Howard G. Buffett Foundation – N2Africa June 2012 Interim Report
45. Number of Extension Events Organized per Season per Country
46. N2Africa narrative reports Month 30
47. Background information on agronomy, farming systems and ongoing projects on grain legumes in
Uganda
48. Opportunities for N2Africa in Tanzania
Partners involved in the N2Africa project

Caritas Rwanda
Diobass
Eglise Presbyterienne Rwanda
Nairobi University
Resource Projects-Kenya
Université Catholique de Bukavu
University of Zimbabwe

World Vision

N2Africa
Opportunities for N2Africa in Tanzania
November 2012

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